The Mission of the Northern New York Community Foundation

The Northern New York Community Foundation raises, manages and administers an endowment and collection of funds for the benefit of the community, built and added to by gifts from individuals and organizations committed to meeting the changing needs of Northern New York.

Guided by a board of community leaders, the Foundation makes grants to support the work of non-profit organizations and provides scholarships to individuals in Jefferson and Lewis Counties. Donors who establish funds within the Foundation receive professional administration, significant tax savings, and the opportunity and satisfaction of benefiting our community now and in the future.

Front cover:
1. Certificate of Incorporation, 1929  
2. Bernard A. Gray, founder  
4. Pauline Dillenback, donor  
5. Official seal  
6. James E. McVean (left), Executive Director  
7. Watertown Daily Times, 2004  
8. Doris E. Carleton, donor

Back cover:
9. 1975 Annual Report  
10. Foundation letterhead  
11. Donna Macsuga, first woman Board President  
12. Minutes of the first meeting, 1930  
13. Evelyn and Earle Kelsey, donors  
14. Rita Mackey, Board member  
15. 1966 Annual Meeting attendees: Ruth Child, Gen. G. Stanley Smith, Dr. Walter Atkinson, Harry D. Hershey, Russell Wright;  
standing. Delos Cosgrove and Edward Duffy  
16. Catherine Cullen, Foundation Secretary  
18. Student Loan Program accounting, 1972
In 1928 Bernard Gray, Chairman of the Board of the Northern New York Trust Company, boarded a train in Watertown and traveled to Cleveland, Ohio. The purpose of his trip was to find out more about the Cleveland Foundation, the first community foundation in the United States. From that initial trip came the impetus to establish a foundation to benefit the city of Watertown and the surrounding area.

Over the next 70 years the Foundation grew steadily and the community leaders who served as directors established priorities which reflected the changing needs in the community. Shortly after World War II the first student loans were given to returning service men. As Foundation resources grew, the loan program was transformed to provide scholarships for college bound high school students. Today scholarships are also available for non-traditional students whose careers may follow unusual paths. At the beginning, the largest Foundation grants went to support the work of the Watertown Community Chest. Today the United Way is one of many organizations who receive annual grants from Foundation funds.

Flexibility is the word which I feel best explains why the Northern New York Community Foundation has operated so successfully over the years. As financial resources have grown and community needs have changed, so too has the ability of the Foundation to respond thoughtfully and effectively. In 1992 we were able to hire Alex Velto, an experienced development professional. Under his leadership, the Foundation has seen a new period of philanthropy. Our assets have increased exponentially as has our ability to make larger and more meaningful grants to community organizations.

Realizing how far we have come, it is with enormous excitement that we look forward to the next 70 years!

Janet J. George
President
Bernard A. Gray
Chairman of the Board of the Northern New York Trust Company Bernard Gray was the driving force behind the creation of the Foundation and served on its board from 1930 to 1964.

2003 Grants from Unrestricted Funds

**Alexandria Township Historical Society**
For repairs to the Cornwall Brothers Store in Alexandria Bay
$10,000

**Beaver River Central School**
To purchase and develop a 59 acre parcel adjacent to the school for a trail system and recreation area
15,000

**Center for Community Studies at Jefferson Community College**
For the Community Forums Sustainability Series
5,000

**Children's Home of Jefferson County**
To sponsor a speaker on child abuse
2,000

**Children's Home of Jefferson County**
To expand an abuse and neglect prevention program for at risk youth age 7 to 12 and their families
20,000

**Center on Foundations**
Membership
2,290

**Credo Community Center**
To establish an all seasons property services program to teach job skills and support a work ethic among its clients
28,500

**Credo Community Center**
Toward the renovation of its two residence facilities in Watertown
10,000

**Food Bank of Central New York**
To support emergency food programs in Jefferson and Lewis Counties with $400,000 in food
40,000

**Hand In Hand Early Childhood Center**
For the play room in their new facility in Lowville
35,000

**Hearts for Youth**
For a playground in Redwood
5,000

**Historical Association of South Jefferson**
For repairs to the Adams Grange Hall
22,000

**Jefferson County Agricultural Development Corporation**
For a tour for educators to promote careers in agriculture
2,475

**Jefferson County Historical Society**
To help fund Silver Speaks, an exhibit of traditional jewelry of the Middle East
1,000

**Junior Achievement of Central New York**
To establish a program in Lewis County schools
4,000
Incorporated as the Watertown Foundation in the 1930s and 1940s the Foundation grew slowly but steadily. The Foundation held its first board meeting on January 15. David M. Anderson was elected its first president and Bernard Gray, one of the original proponents of the Foundation, was appointed the executive secretary. Gray would serve in this capacity for the next 35 years.

The first bequest was received from the estate of DeWitt C. Middleton. The first grant for $1,000 was made to the Watertown Community Chest. Grants were made to the Visiting Nurse Association and the local chapter of the Boy Scouts. Mercy Hospital's Children's Division and the Girl Scouts Association were grant recipients.

**2003 Grants from Unrestricted Funds**

<table>
<thead>
<tr>
<th>Organization</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Kids of Castorland</td>
<td>$10,000</td>
</tr>
<tr>
<td>Land Trust Alliance</td>
<td>$2,000</td>
</tr>
<tr>
<td>Meals on Wheels of Jefferson County</td>
<td>$10,000</td>
</tr>
<tr>
<td>Neighbors of Watertown</td>
<td>$30,000</td>
</tr>
<tr>
<td>North Country Children's Clinic</td>
<td>$20,000</td>
</tr>
<tr>
<td>North Country Christian Youth Organ</td>
<td>$5,000</td>
</tr>
<tr>
<td>Northern New York Agricultural</td>
<td>$1,179</td>
</tr>
<tr>
<td>Northern New York Community</td>
<td>$130,994</td>
</tr>
<tr>
<td>Ontario Bays Initiative</td>
<td>$1,500</td>
</tr>
<tr>
<td>Rotary Club of Watertown</td>
<td>$650</td>
</tr>
<tr>
<td>Sci-Tech Center</td>
<td>$2,450</td>
</tr>
<tr>
<td>SUNY Potsdam</td>
<td>$6,000</td>
</tr>
<tr>
<td>SUNY Potsdam</td>
<td>$6,000</td>
</tr>
<tr>
<td>Syracuse Symphony Orchestra</td>
<td>$5,000</td>
</tr>
<tr>
<td>The Nature Conservancy, Western NY</td>
<td>$5,000</td>
</tr>
</tbody>
</table>
2003 Grants from Unrestricted Funds

Theresa Rotary Club
To construct a pavilion in the village park
$7,900

Tug Hill Ski Club
For six radios for the volunteer Nordic Ski Patrol working in the Winona State Forest
2,400

Village of Dexter
For improvements to Riverside Park
5,000

Village of Evans Mills
To renovate the historic Mason's Hall for a new library and museum
35,000

Watertown Family YMCA
For the Youth Empowerment Program at Wiley and Case Schools
10,000

Watertown Urban Mission
For the Wheels to Work Program
10,000

Watertown Urban Mission
To establish an emergency prescription drug program
25,000

2003 Total
$563,338

2004 Grants from Unrestricted Funds through June 30, 2004

New Day Children's Center
To expand the Children's Center's playground
$5,000

LaFargeville Central School
For the school's Headwaters Nature Trail and Science Center
3,000

South Lewis Central School
For a summer SuperStage project at Port Leyden Elementary School
3,000

The Handweaving Museum and Arts Center
To develop the "Loom Stories" interpretive exhibit
2,500

Henderson Harbor Performing Arts Association
For scholarships to the Lila Bull Arts Academy
1,050

Volunteer Center of Jefferson County
To support their transportation program
4,875

North Country Children's Clinic
Toward the purchase and renovation of their new building
350,000

Roswell P. Flower Memorial Library
For the historic restoration and modern renovation of the library building
250,000

Howard H. Splete
Long time director of the Branaugh Memorial Youth Club
To honor his memory, a fund in his name was established at the Foundation to support the youth club in Carthage.
<table>
<thead>
<tr>
<th>Organization</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Friends of Turin Library</td>
<td>20,000</td>
</tr>
<tr>
<td>Lyons Falls Library</td>
<td>10,000</td>
</tr>
<tr>
<td>Northern Choral Society</td>
<td>7,500</td>
</tr>
<tr>
<td>Watertown Urban Mission</td>
<td>15,000</td>
</tr>
<tr>
<td>Watertown Family YMCA</td>
<td>90,075</td>
</tr>
<tr>
<td>Thousand Islands Area Habitat for Humanity</td>
<td>8,000</td>
</tr>
<tr>
<td>Watertown American Little League</td>
<td>10,000</td>
</tr>
<tr>
<td>Harold T. Wiley School</td>
<td>20,000</td>
</tr>
</tbody>
</table>

**North Country Steps Forward**

In 2004, the Foundation received a $123,000 grant from the New York State Attorney General’s Office to administer a health and nutrition program aimed at reaching 10,000 people in Jefferson and Lewis Counties. In addition to the Foundation, the coalition of community groups involved in implementing the program consists of:

- Jefferson County Public Health Service
- Watertown Family YMCA
- North Country Children’s Clinic
- Cornell Cooperative Extension
- Lewis County Public Health Agency
- Mountain View Prevention Services

**Henry A. Hudson**

Attorney, Supreme Court Justice Henry Hudson grew up in Watertown and served as the city’s mayor and Jefferson County’s Supreme Court Judge. Through his estate, Judge Hudson established a fund at the Foundation.
### 2003 Grants from Advised Funds

Organizational grants from funds established by donors.

Grants of $100 or more include:

<table>
<thead>
<tr>
<th>Organization</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>American Diabetes Association</td>
<td>$1,000</td>
</tr>
<tr>
<td>Association for the Blind &amp; Visually Impaired</td>
<td>300</td>
</tr>
<tr>
<td>Children’s Home of Jefferson County</td>
<td>250</td>
</tr>
<tr>
<td>Clarkson University</td>
<td>22,500</td>
</tr>
<tr>
<td>Clayton Fire Boat Fund</td>
<td>500</td>
</tr>
<tr>
<td>Fire Departments: Carthage, Castorland, Lowville, West Carthage</td>
<td>2,000</td>
</tr>
<tr>
<td>Frederic Remington Art Museum</td>
<td>4,000</td>
</tr>
<tr>
<td>Friends of Lewis County Hospice</td>
<td>825</td>
</tr>
<tr>
<td>Henderson Free Library</td>
<td>1,000</td>
</tr>
<tr>
<td>Hospice of Jefferson County</td>
<td>300</td>
</tr>
<tr>
<td>Jefferson Community College Foundation</td>
<td>2,900</td>
</tr>
<tr>
<td>Jefferson County Historical Society</td>
<td>100</td>
</tr>
<tr>
<td>Lyme Community Foundation</td>
<td>1,100</td>
</tr>
<tr>
<td>Meals on Wheels of Greater Watertown</td>
<td>800</td>
</tr>
<tr>
<td>Minna Anthony Common Nature Center</td>
<td>100</td>
</tr>
<tr>
<td>North Country Children’s Clinic</td>
<td>4,100</td>
</tr>
<tr>
<td>North Country Public Radio</td>
<td>1,000</td>
</tr>
<tr>
<td>Northern Choral Society</td>
<td>250</td>
</tr>
<tr>
<td>Orchestra of Northern New York</td>
<td>100</td>
</tr>
<tr>
<td>Planned Parenthood of Northern New York</td>
<td>1,100</td>
</tr>
<tr>
<td>Potsdam College Foundation</td>
<td>600</td>
</tr>
<tr>
<td>River Hospital Foundation</td>
<td>100</td>
</tr>
</tbody>
</table>

Carl H. Frink
Inventor, Business Leader
Carl Frink gained an international reputation for manufacturing snow removal equipment in Clayton. His daughter Grace Louise Reinman established a scholarship in his memory at the Foundation.
### 2003 Grants from Advised Funds

<table>
<thead>
<tr>
<th>Organization</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Resolution Center of Jefferson and Lewis Counties</td>
<td>$300</td>
</tr>
<tr>
<td>Samaritan Foundation of Northern New York</td>
<td>$8,500</td>
</tr>
<tr>
<td>SaveThe River</td>
<td>$750</td>
</tr>
<tr>
<td>Sci-Tech Center</td>
<td>$1,000</td>
</tr>
<tr>
<td>St. Lawrence University</td>
<td>$2,000</td>
</tr>
<tr>
<td>The Antique Boat Museum</td>
<td>$11,100</td>
</tr>
<tr>
<td>The Handweaving Museum and Arts Center</td>
<td>$2,100</td>
</tr>
<tr>
<td>The Nature Conservancy</td>
<td>$200</td>
</tr>
<tr>
<td>The Rotary Foundation</td>
<td>$100</td>
</tr>
<tr>
<td>The Salvation Army</td>
<td>$100</td>
</tr>
<tr>
<td>Thompson Park Conservancy</td>
<td>$6,225</td>
</tr>
<tr>
<td>Thousand Islands Bridge Authority</td>
<td>$500</td>
</tr>
<tr>
<td>Thousand Islands Foundation</td>
<td>$5,000</td>
</tr>
<tr>
<td>Thousand Islands Land Trust</td>
<td>$5,200</td>
</tr>
<tr>
<td>Thousand Islands Museum</td>
<td>$250</td>
</tr>
<tr>
<td>Thousand Islands Performing Arts Fund</td>
<td>$8,250</td>
</tr>
<tr>
<td>United Way of Northern New York</td>
<td>$14,200</td>
</tr>
<tr>
<td>Volunteer Center of Jefferson County</td>
<td>$450</td>
</tr>
<tr>
<td>Watertown Family YMCA</td>
<td>$1,000</td>
</tr>
<tr>
<td>Watertown Urban Mission</td>
<td>$735</td>
</tr>
<tr>
<td>WPBS-TV</td>
<td>$2,200</td>
</tr>
<tr>
<td>WRVO Public Radio</td>
<td>$150</td>
</tr>
</tbody>
</table>

2003 Total Funds Expended $140,235

### MILESTONES

<table>
<thead>
<tr>
<th>Year</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>1939</td>
<td>An Education Loan Program was established. The first loans were made to Arthur C. Stever, Jr. ($250) and Robert J. Doran ($150).</td>
</tr>
<tr>
<td>1941</td>
<td>The Foundation contributed to the war effort with grants to the Jefferson County War Chest.</td>
</tr>
<tr>
<td>1944</td>
<td>Grants in excess of $3,000 were given to the American Red Cross.</td>
</tr>
<tr>
<td>1945</td>
<td>A $500 grant was made to the YMCA for rehabilitation of its building; education loans were increased to $500 each; $1,500 was pledged to the House of the Good Samaritan Building Fund.</td>
</tr>
<tr>
<td>1946</td>
<td>A $175 loan to Clark Hamlin was forgiven because he had been badly wounded in the war. (Mr. Hamlin went on to become clerk of the Jefferson County Board, forerunner of the County Manager's position).</td>
</tr>
<tr>
<td>1947-50</td>
<td>The Foundation's college loan program continued to assist returning veterans with educational expenses.</td>
</tr>
<tr>
<td>1949</td>
<td>A trust was established under the will of Mary S. Goodale for Jefferson County Sanatorium patients.</td>
</tr>
</tbody>
</table>

A COMMUNITY PRESENCE 1929 - 2004
### 2003 Grants from Restricted Funds

<table>
<thead>
<tr>
<th>Scholarship Fund</th>
<th>Purpose</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Heather Anderson Memorial Scholarship</strong></td>
<td>Scholarship for Watertown High School</td>
<td>$250</td>
</tr>
<tr>
<td><strong>Walter S. Atkinson Fund</strong></td>
<td>For capital campaign to improve facilities at Samaritan Medical Center</td>
<td>$600</td>
</tr>
<tr>
<td></td>
<td>To support services of United Way of Northern New York in Jefferson County</td>
<td>$633</td>
</tr>
<tr>
<td><strong>Maurice D. Barnette Scholarship Fund</strong></td>
<td>Scholarship for Watertown High School</td>
<td>$480</td>
</tr>
<tr>
<td><strong>Julie Bettinger Memorial Scholarship Fund</strong></td>
<td>Scholarships for Belleville-Henderson and South Jefferson Central Schools</td>
<td>$800</td>
</tr>
<tr>
<td><strong>Bicentennial Tree Fund</strong></td>
<td>To plant trees in Watertown</td>
<td>$1,700</td>
</tr>
<tr>
<td><strong>Black River Communities Corporation Cox Scholarship</strong></td>
<td>Scholarships for Towns of Rutland, LeRay, Pamela and Village of Black River</td>
<td>$1,900</td>
</tr>
<tr>
<td><strong>Robert F. Breeze Scholarship Fund</strong></td>
<td>Scholarships for Lowville Academy and Central School</td>
<td>$10,792</td>
</tr>
<tr>
<td><strong>Brown Fund</strong></td>
<td>To encourage the preservation of significant historical structures in Lewis County</td>
<td>$2,500</td>
</tr>
<tr>
<td><strong>Charles Campbell Scholarship Fund</strong></td>
<td>Scholarships for second year technical students at Clarkson University</td>
<td>$1,500</td>
</tr>
<tr>
<td><strong>Doris E. Carleton Fund</strong></td>
<td>Scholarships in all disciplines</td>
<td>$16,800</td>
</tr>
<tr>
<td><strong>College Women’s Club of Jefferson County Scholarship</strong></td>
<td>Scholarships for women in Jefferson County</td>
<td>$2,250</td>
</tr>
<tr>
<td><strong>Dr. Charles E. Commeret Sr. Memorial Scholarship</strong></td>
<td>Scholarship for Watertown High School</td>
<td>$500</td>
</tr>
<tr>
<td><strong>Jennifer Corbett Rainbow Scholarship Fund</strong></td>
<td>Scholarships for Watertown High School</td>
<td>$1,300</td>
</tr>
<tr>
<td><strong>Leon A. Davis Scholarship Fund</strong></td>
<td>Scholarships for Lowville Academy and Central School</td>
<td>$2,825</td>
</tr>
<tr>
<td><strong>Glenn S. Doull Scholarship Fund</strong></td>
<td>Scholarship for Watertown High School</td>
<td>$700</td>
</tr>
<tr>
<td><strong>Carl H. Frink Scholarship Fund</strong></td>
<td>Scholarships for Thousand Islands Central School</td>
<td>$4,950</td>
</tr>
</tbody>
</table>

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**Delos M. Cosgrove, Jr.**

Watertown Attorney and Civic Leader

Delos Cosgrove devoted his life to improving the quality of health care in northern New York. The Foundation was another important part of Delos Cosgrove’s life. He served on the board from 1953 to 1980.


## 2003 Grants from Restricted Funds

**Greenizen Scholarship Fund**  
Teaching scholarship for Thousand Islands Central School  2,400

**Gladys Hart Fund**  
To support Big Brothers Big Sisters of Northern New York  448

**Herring College Memorial Fund**  
Scholarships in engineering, science and related fields  100,000

**Gary M. Jones Memorial Fund**  
Scholarships for Watertown High School  3,100

**Lucy E. Kendrew Fund**  
To the Watertown City School Board to be used at their discretion  637

**Marie C. and Ralph J. Marilley Scholarship Fund**  
Scholarships for Beaver River Central School  5,800

**Mary Alice and Joseph B. Meichelbeck Family Scholarship**  
Scholarship for Watertown High School  500

**Alfred and Frances Paige Scholarship**  
Scholarships for Watertown High School  1,000

**Rose A. Petrie Fund**  
Scholarships in all disciplines  6,360

**Harriet L. Pruyn Trust**  
For capital campaign to improve facilities at Samaritan Medical Center  5,400  
To support services of United Way of Northern New York in Jefferson County  5,832

**Harriet L. Pruyn (Clause 15) Fund**  
To support services of United Way of Northern New York in Jefferson County  1,167

**Reinman Family Fund**  
Food Bank of Central New York  3,400  
for Council of Churches Food Pantry  
Thousand Islands Museum  
The Handweaving Museum and Arts Center  
Thousand Islands Performing Arts Fund  
for Clayton Opera House

**Colleen St. Pierre Scholarship Fund**  
Scholarship for Watertown High School  $ 800

**Harvey Simon Scholarship Fund**  
Scholarships for Watertown High School  900

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**Milestones**

1952  
The 1950s saw an increase in grants to medical and human service organizations.

1955  
The first grant was made to the Infantile Paralysis organization and the Watertown Group for Retarded Children.

1960s  
Total student loans reached $138,370, awarded to 126 students.

1964  
The fair market value of trusts held for the Foundation was $787,864.

1972  
A lead grant of $100,000 was provided for the Roswell P. Flower Memorial Library addition.

1978  
The Herring College Scholarship Program was established by court order.

The Foundation funded the Fort Drum feasibility study.
2003 Grants from Restricted Funds

**DeForest H. and Marion P. Smith Fund**
To support services of Hospice of Jefferson County
To support Roswell P. Flower Memorial Library

**Howard Splete Fund**
To support Branaugh Youth Club

**Syracuse Symphony Fund**
To support concert series in Watertown

**The Nature Conservancy Fund**
To support conservation activities

**United Way of Northern New York Fund**
To support services

**Visiting Nurse Association Fund**
Scholarships in nursing and related health fields

**Christopher P. Waite Memorial Scholarship**
Scholarship for Watertown High School

**Watertown Morning Musicales Scholarship Fund**
Scholarships for students pursuing careers in music

**Cecile T. Williams Memorial Fund**
Scholarships for General Brown Central School

Total $279,422

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**James E. McVean**
Educator and College President
Upon retiring from the presidency at Jefferson Community College, James E. McVean became the Foundation's Executive Director.
He was responsible for the development of the Foundation's extensive scholarship program.

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**Watertown High School Class of 1956 Scholarship Fund Donors**
This new scholarship will be awarded annually beginning in 2006.

Frederick D. Belcher
Betty Dygert Belle
Richard G. Boyd
David N. Camaione
Peter M. and Nancy M. Clinton
Rose and Tony Crupi
Harold W. Darby
John D. Hammond and Sharon Myers Hammond
John G. Lewis
Timothy R. Nolan
Joan Derosia Nusinow
Alan K. Percy, MD
Francine Petersen
Joyce C. and Lawrence W. Ritchie
Joseph F. and Sylvia Gonino Rooney
Arthur and Carole Williams
A Community Presence for 75 Years
1929 - 2004
### Northern New York Community Foundation, Inc.

**Past Directors**

<table>
<thead>
<tr>
<th>Name</th>
<th>Years</th>
</tr>
</thead>
<tbody>
<tr>
<td>Mary Goodale</td>
<td>1930-1946</td>
</tr>
<tr>
<td>Delos M. Cosgrove</td>
<td>1930-1934</td>
</tr>
<tr>
<td>Robert J. Buck</td>
<td>1930-1941</td>
</tr>
<tr>
<td>Harvey R. Waite*</td>
<td>1930-1955</td>
</tr>
<tr>
<td>John N. Carlisle</td>
<td>1930-1932</td>
</tr>
<tr>
<td>David M. Anderson*</td>
<td>1930-1935</td>
</tr>
<tr>
<td>G. Seymour Knowlton</td>
<td>1930-1947</td>
</tr>
<tr>
<td>Addison F. Wardwell</td>
<td>1930-1934</td>
</tr>
<tr>
<td>Bernard Gray*</td>
<td>1930-1964</td>
</tr>
<tr>
<td>John H. O’Brien</td>
<td>1934-1953</td>
</tr>
<tr>
<td>M. Seeley Pruyn</td>
<td>1934-1934</td>
</tr>
<tr>
<td>R. G. Hannah</td>
<td>1935-1955</td>
</tr>
<tr>
<td>J. F. Amos</td>
<td>1935-1958</td>
</tr>
<tr>
<td>Clarence Kinne</td>
<td>1935-1950</td>
</tr>
<tr>
<td>Walter Atkinson*</td>
<td>1942-1968</td>
</tr>
<tr>
<td>Albert B. Scholl</td>
<td>1948-1963</td>
</tr>
<tr>
<td>Ross Barker</td>
<td>1951-1968</td>
</tr>
<tr>
<td>Delos M. Cosgrove, Jr.*</td>
<td>1953-1980</td>
</tr>
<tr>
<td>Howard Farrington</td>
<td>1955-1967</td>
</tr>
<tr>
<td>Brainard Rushlow</td>
<td>1956-1975</td>
</tr>
<tr>
<td>Russell Wright</td>
<td>1958-1970</td>
</tr>
<tr>
<td>Kenneth Wager</td>
<td>1963-1967</td>
</tr>
<tr>
<td>Edward Duffy</td>
<td>1964-1968</td>
</tr>
<tr>
<td>Hiram Arthur</td>
<td>1967-1971</td>
</tr>
<tr>
<td>William C. Couch*</td>
<td>1967-1985</td>
</tr>
<tr>
<td>W. Leonard Mahanah</td>
<td>1968-1976</td>
</tr>
<tr>
<td>Samuel B. Wardwell, Jr.</td>
<td>1968-1974</td>
</tr>
<tr>
<td>Robert E. Wehrle</td>
<td>1968-1973</td>
</tr>
</tbody>
</table>
Northern New York Community Foundation, Inc.

Past Directors

James W. Higgins* 1970-1985
Rita F. Mackey 1974-1980
Frank A. Empsall 1974-1986
Donald J. Veniard 1975-1982
James B. Fish* 1976-1986
Wilfreda B. Stone 1976-1983
Frances P. Carter 1980-1990
P. Owen Willaman 1982-1992
Floyd J. Chandler 1983-1993
John Doldo, Jr. 1983-1993
Barbara D. Hanrahan 1983-1994
Norman R. Ahlheim 1985-1995
Everett G. Foster* 1985-1995
Anderson Wise* 1986-1996
Lee T. Hirshey* 1986-1996
David E. Tinker 1996-1998
Richard E. Smith* 1990-2000
Grace A. Wright 1990-2000
Jane N. Lormore 1991-2001
Mark S. Purcell 1992-2002
John B. Johnson, Jr.* 1993-2003

*Served as president

A Community Presence 1929 - 2004
A Community Presence
1929 2004

Northern New York Community Foundation, Inc.
Former Directors and Staff

Executive Secretaries
Bernard Gray
T. Urling Walker
Richard Flechtner

Executive Directors
James E. McVean
James Higgins

Staff
Catherine Cullen
Margaret Beaverson
Arlene Young
JoAnn Dager
Thomas Hammers
Barbara Williams
Judith Foster
Christine Owen
Making a Gift to the Foundation

The Northern New York Community Foundation, Inc. serves many donors with a variety of charitable interests. Gifts are tax-deductible and may be made during the donor's lifetime or by bequest in a will.

Bequests - A donor designates that the Foundation is to receive a specific amount, a percent of the estate or a piece of property.

Life Income Gifts - A donor makes a gift to the Foundation, in return for which he or she receives income for life.

Gift Annuity - In exchange for a gift of cash or securities, a donor receives a guaranteed annual payment for life. When the annuity terminates a permanent endowment fund is established in the donor's name. This fund may be used to support a local charitable organization.

Outright Gifts - Gifts made during a donor's lifetime can take the following forms:

Friends of the Foundation Fund - Provides an opportunity for the donor to make a contribution to the annual operation of the Foundation’s programs, or to make periodic contributions to the Foundation's endowment in a fund named after the donor or his or her family, or in memory of a loved one.

Unrestricted Fund - To be used as the board deems necessary.

Designated Fund - Allows the donor to restrict payment to named charitable agencies or projects.

Advised Fund - Allows the donor to make tax-deductible gifts to the Foundation and then to make suggestions to the Board of Directors for the philanthropic use of the fund.

Pauline H. Dillenback
Humanitarian and Generous Benefactor
Pauline Dillenback was the daughter of industrialist William P. Herring. Upon her death in 1971 at age 103, her estate came to the Foundation and formed the nucleus of its scholarship and grantmaking programs.
Charitable bequests are an important way Americans make lasting contributions to their communities. If your will includes a bequest to the Foundation, we thank you for your thoughtfulness. We invite you to inform us if you have named the Foundation so that we may acknowledge you along with the other special people who have made future commitments. The confidentiality of all bequest provisions is maintained. If your completed will does not include a charitable bequest, you might consider adding one through a codicil.

Because a charitable bequest is fully deductible from your estate, significant tax savings may result. These savings enable many people to make a charitable gift while preserving most of the legacy they intended for their heirs. You don't need a large estate to make a bequest. It can be of any size and can take many forms.

Some individuals have established living trusts instead of having a will. Such trusts can include charitable provisions similar to other types of bequests.

It is important to provide the exact name of any charity you name as beneficiary so that your gift can be transmitted correctly. For the Foundation, the proper designation is the Northern New York Community Foundation, Inc.

Leaving a Legacy to the Community

Erwin S. Focht

Engineer

A Clarkson graduate, Erwin S. Focht spent his career working for the Hall Ski Lift Corporation in Watertown. Wanting to give something back to the community, his will provided a substantial bequest to the Foundation in his will.
Top 10 things you can do to Leave a Legacy

1. Prepare a will. Only half of those who pass away have one. Without a will, you lose control of the possessions you worked a lifetime to acquire.

2. Leave a gift in your will for the local charitable organizations that made a difference in your life. Less than 3% of all wills settled contain a charitable provision. Imagine the positive impact on our community if everyone made even a modest donation to a favorite local non-profit organization.

3. Leave a specific dollar amount or a percentage of the assets in your will to your favorite local charity. The provision can be a part of your will or added as a codicil to your existing will.

4. Name your favorite local charity as the beneficiary of your IRA or pension plan.

5. Consider using assets for your charitable gift. These can include (but are not limited to) stocks, bonds, certificates of deposit, real estate, vehicles, art and jewelry. Such gifts may even provide tax savings.

6. Name your favorite local charity as the beneficiary of an existing life insurance policy.

7. Purchase a new life insurance policy naming your favorite local charity as beneficiary.

8. Remember deceased loved ones with memorial gifts to local charities in your will.

9. Encourage family members and friends to leave gifts to local charities in their wills.

10. Ask your financial advisor to include charitable giving as part of their counsel to other clients.

Dorothy M. Arthur
Teacher
A retired teacher from Lowville, Dorothy Arthur through her will established several funds at the Foundation to benefit Lewis County charities.
The Foundation’s principal growth since 1929 has come from legacies. These sums of money have been made part of the Foundation’s endowment or placed in trust for the Foundation. Each year the Foundation also receives memorial gifts in honor of a friend or relative. The persons listed below have made bequests to the Foundation or have had contributions made in their memory.

Helen H. Adams
Heather Anderson
Dorothy M. Arthur
Walter S. Atkinson
Mary S. Ayers
Ross W. Barker
Mabel E. Barnette
Gretta L. Barron
Julie L. Bettinger
Robert F. Breeze
Paul E. Brown
Marion A. Buck
Lila Bull
Alfred and Frances J. Burke
Charles A. Campbell
Doris E. Carleton
Mary E. Carnes
William B. and Frances P. Carter
Minnie F. Clark
Charles R. Close
Elliot Cohen
Charles E. Commeret, Sr.
Blanche J. Comstock
Jennifer M. Corbett
Luella F. Cornwell
Delos M. Cosgrove
Margaret N. Cosgrove
Earle M. Crysler
Joan L. Davis
Leon A. Davis
Robert L. Deery
John W. Dillenback
Pauline H. Dillenback
Glenn S. Doull
Frank A. Empsall
Harlow G. Farmer
Erwin S. Focht
Mary M. Forbes
Carl H. Frink
H. Dean Fuller
Mary S. Goodale
Judith Cohen Gordon
Ernest and Emma Halley
Harold Halley
Robert J. Hanrahan
Betty Louise Haviland
William P. Herring
James W. Higgins
Claire C. Hogan
Clare M. Holton
Robert G. Horr, Jr.
Nellie M. Horton
Henry A. Hudson
John B. Johnson
Julia G.E. Johnston
Gary M. Jones
Ralph LaClair
Evelyn T. Kelsey
Lucy E. Kendrew
David C. Knowlton

Genny E. Pond
Scholarship Recipient, J.C.C. Professor
As a Foundation scholarship recipient, Genny Pond attended Clarkson University. Upon earning a master’s degree in 1998, she began a career teaching engineering at Jefferson Community College.
Legacy and Memorial Funds

Clara G. Learned
Paula J. Marilley
Ralph and Marie Marilley
John F. Marsellus
James E. McVean
Mary A. Meichelbeck
DeWitt C. Middleton
Wilna Natali
Thelma C. Ottersland
Alfred and Frances Paige
Henry R. Peck
Rose A. Petrie
Mildred A. Phillips
Mary K. Plunkett
Francis C. Pressaw
Harriet L. Pruyn
Robert W. Purcell
Eugene W. Robinson
Ray and Lydia W. Robinson
Colleen St. Pierre
Ella Savage
Evelyn M. Shafer
Harvey Simon
DeForest H. Smith
Marion P. Smith
Susan B. Stone
Josephine C. Taggart
Edith S. Valentine
Christopher P. Waite
Madge R. Wardwell
Harold J. Wight
Cecile T. Williams
Lawton L. Williams
Henry Willmott
John R. Willmott
Elizabeth A. Wise
Joanne Wise

MILESTONES

1981 A fund was established for the Syracuse Symphony Orchestra to provide five concerts a year in the Watertown area.

1986 A grant of $100,000 helped to establish Hospice of Jefferson County.

1988 Lewis County became part of our service area and the Foundation's name was changed to the Northern New York Community Foundation, Inc.

1990 The 1990s marked a period of unprecedented growth.

1992 Assets were valued at $9.5 million.

1992 During the Foundation's sixth decade $9.7 million in gifts and bequests was received and $11.7 million in grants was spent including:

1996 $250,000 to Samaritan Medical Center for a new emergency room.

1996 $100,000 to establish an Internet program in area libraries (several years before Bill Gates initiated a similar program).

James W. Higgins
Foundation President and Executive Director
Jim Higgins served as a board member from 1970 to 1985. Upon his retirement from the Johnson Newspaper Corporation he became Executive Director. In this capacity he oversaw the addition of Lewis County and the name change of the Foundation.
Since 1980 the Foundation has awarded more than 5.8 million dollars in scholarships.

<table>
<thead>
<tr>
<th>Scholarship Funds, 1980 - 2003</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Northern New York Community Foundation</td>
<td>$2,115,256 since 1975</td>
</tr>
<tr>
<td>Visiting Nurse Association Fund</td>
<td>458,707 awarded since 1977</td>
</tr>
<tr>
<td>Herring College Memorial Fund</td>
<td>2,508,080 awarded since 1979</td>
</tr>
<tr>
<td>Delos M. Cosgrove Fund</td>
<td>29,259 awarded since 1982</td>
</tr>
<tr>
<td>Gary M. Jones Memorial Fund</td>
<td>48,360 awarded since 1984</td>
</tr>
<tr>
<td>Cecile T. Williams Memorial Fund</td>
<td>92,250 awarded since 1984</td>
</tr>
<tr>
<td>Rose A. Petrie Fund</td>
<td>141,554 awarded since 1986</td>
</tr>
<tr>
<td>Susan M. Stone Memorial Fund</td>
<td>3,369 awarded since 1986</td>
</tr>
<tr>
<td>Empire State Leadership Institute</td>
<td>3,000 awarded 1988-89</td>
</tr>
<tr>
<td>BOCES Craftsman Award</td>
<td>15,500 awarded since 1990</td>
</tr>
<tr>
<td>Doris E. Carleton Fund</td>
<td>168,472 awarded since 1993</td>
</tr>
<tr>
<td>Jennifer Corbett Rainbow Scholarship</td>
<td>10,750 awarded since 1993</td>
</tr>
<tr>
<td>Harvey Simon Scholarship</td>
<td>4,650 awarded since 1995</td>
</tr>
<tr>
<td>Charles Campbell Scholarship</td>
<td>10,350 awarded since 1997</td>
</tr>
<tr>
<td>Robert F. Breeze Scholarship</td>
<td>92,267 awarded since 1998</td>
</tr>
<tr>
<td>Glenn S. Doull Scholarship</td>
<td>3,400 awarded since 1998</td>
</tr>
<tr>
<td>Carl H. Frink Scholarship</td>
<td>26,350 awarded since 1998</td>
</tr>
<tr>
<td>Greenizen Scholarship</td>
<td>12,650 awarded since 1998</td>
</tr>
<tr>
<td>Julie Bettinger Memorial Scholarship</td>
<td>3,070 awarded since 1999</td>
</tr>
<tr>
<td>Leon A. Davis Scholarship</td>
<td>13,100 awarded since 1999</td>
</tr>
<tr>
<td>Alfred and Frances Paige Scholarship</td>
<td>4,950 awarded since 1999</td>
</tr>
<tr>
<td>Colleen St. Pierre Scholarship</td>
<td>3,600 awarded since 1999</td>
</tr>
<tr>
<td>Maurice D. Barnette Scholarship</td>
<td>1,630 awarded since 2000</td>
</tr>
<tr>
<td>Marie C. and Ralph J. Marilley Scholarship</td>
<td>21,850 awarded since 2000</td>
</tr>
<tr>
<td>Meichelbeck Family Scholarship</td>
<td>2,000 awarded since 2000</td>
</tr>
<tr>
<td>Watertown Morning Musicales Scholarship</td>
<td>7,100 awarded since 2000</td>
</tr>
<tr>
<td>Black River Communities Corp. Cox Scholarship</td>
<td>4,500 awarded since 2001</td>
</tr>
<tr>
<td>Heather Anderson Memorial Scholarship</td>
<td>500 awarded since 2002</td>
</tr>
<tr>
<td>College Women's Club of Jefferson Co. Scholarship</td>
<td>3,150 awarded since 2002</td>
</tr>
<tr>
<td>Christopher P. Waite Memorial Scholarship</td>
<td>700 awarded since 2002</td>
</tr>
<tr>
<td>Dr. Charles E. Commeret Sr. Memorial Scholarship</td>
<td>500 awarded since 2003</td>
</tr>
<tr>
<td>TOTAL AWARDED</td>
<td>$5,810,874</td>
</tr>
</tbody>
</table>
Scholarship Recipients for the 2004-05 School Year

Students listed by high school affiliation

**Adirondack**
- Elaine M. Klingbail
- Katherine E. Krëlach
- Erica Seelman

**Alexandria**
- Suzanne LeBarron
- Erica LeClerc
- Cortney M. Munna
- Matthew P. Satterley
- Vincent M. Smith

**Beaver River**
- Erin I. Honer
- Bethany Lee
- Alexander L. Lyndaker
- Sarah L. Mahiques
- Katelyn R. Smithling
- Danielle J. Zehr

**Belleville-Henderson**
- Kyle Flagg
- Jessica D. Hall
- Alexandra M. Jacobs
- Bryan Williams

**B.O.C.E.S.**
- Colin Leuze
- Deanna Miller

**Carthage**
- Megan A. Cross
- Erikson T. Lalonde
- Mark A. Melara
- Kara Novak
- Angela N. Stiltner
- Paul M. Zando

**Copenhagen**
- Abigail L. LaShomb
- Kevin M. Stock
- Richard R. Tousant
- Brittany J. Zehr

**General Brown**
- Andrea L. Adams
- Teasha Cote
- Renee A. Danega
- Carrie L. Eisenhauer
- Kyle R. Halpin
- Anders T. Hassler
- Lars O. Hassler
- Kayleigh Nutting
- Benjamin R. Pierce
- Ashley M.
- Pinsonneault
- Matthew M. Place
- Madison M. Quinn
- Sarah Raville
- Brian D. Tepenhart
- Stephan J. Vigliotti
- Ashley M. Fitzgerald
- Shannon K. Mccarter
- Sarah E. Rowley
- Katherine J. Seils
- Stacey Marie Valentine
- Mark B. Eves
- Eileen M. Knapp
- Jesse S. Quinn
- Monica M. St. Croix
- Danielle N. Ambrose
- Michael D. Coleman
- Kristin I. Flood
- Kyleigh K. Goska
- Ashley M. H unter
- Sarah E. McFadden

**Immaculate Heart**
- Amanda J. Ashline
- Heather M. Bennett
- Sarah L. Bennett
- Julie L. Berrus
- Kelly R. Bircheneough
- Tory Brownell
- Heather Cannan
- Emily Cole
- John Cushing
- Ashley E. Dening
- Kesha Erb
- Aaron N. Farney
- Megan E. Fowler
- Kathleen Gafney
- Lauren K. Hall
- Cheyenne L. H armych
- Nathaniel D. Herr
- Rachel E. Jeffers
- Zachary Kozick
- Stanley Lehman
- Taylor M. alone
- Heather Martin
- Sarah M. axson
- Michael R. Mcardle
- Ryan P. McAuliffe
- Kathleen M clintosh
- Michelle M onnat
- Michael Niles
- Marla E. Norris
- Phillip G. O’Connor
- Alexis Peebles
- Jackie S. Purvines
- Rebecca Regetz
- Katrina Ross
- Kristie Ross
- Laurel J. Shambo
- Amanda J. Tabolt
- Rachel B. Zehr
- Gavin B. Tedford
- Sackets Harbor
- Elizabeth R. Anthony
- Noah R. Burdick
- Brandon J. Dwyer
- Samuel E. H orr
- Thomas A. Liptrott

**Lowville Academy**
- Amanda J. Ashline
- Heather M. Bennett
- Sarah L. Bennett
- Julie L. Berrus
- Kelly R. Bircheneough
- Tory Brownell
- Heather Cannan
- Emily Cole
- John Cushing
- Ashley E. Dening
- Kesha Erb

**Lyne**
- Jennifer Corbett

As a Watertown High School student, Jennifer Corbett succumbed to a brain tumor at the age of 16. A group of her friends established a scholarship at the Foundation so that the community would always remember her courage and spirit.
Scholarship Recipients for the 2004-05 School Year

South Jefferson (cont.)
Rose Jones
Kyle Lalonde
Margaret H. McFadden
Kase Naklick
Elisabeth Nichols
Stephen P. Osborne
Shauna M. Walton
Megan Woodard

South Lewis
Laura M. Beiler
Elizabeth A. Golden

Thousand Islands
Brian Boyle
John P. Brabant
Caitlin M. DeMay
Andrew Eckert
Julia H. Fairman
Lyndsay E. Ferguson
Lara J. Lee
James D. McCune
John P. Middlestate
Shelly M. Upton

Watertown
Kacey Anderson
Ryan C. Backus
Melissa Beach
Brett Berkman
William D. Carr
Mahalia Dawes
James D. DeMay
Claire Ellsworth
Kristy L. Fairbanks
Jessica French
Todd M. Garvey
Jennifer Getman
Amber Gressler
David Guy
Lindsay Hagemann
Andrew S. Hart
Nicole James
Lana Linnve
Anna Maria Luisi

Anthony P. Luisi
Laura A. Lyman
Nicholas A. Machia
Jennifer L. Mentry
Sarah A. Newman
Stephanie Niewierski
Benjamin J. Nugent
Corey Pentoney
Thomas Reichhart
Jesus M. Otaeas Rivera
Mark Simmons
Alexandra Smith
Christopher J. Sutton
Adam R. Tadionio
Joshua Weinstein
Lindaj. Williams
Daniel Zittlow

College Junior Awards
Shannon E. Baker
Kathryn L. Biedekapp
Lisa Binsley
JoAnna R. Bush
Tyler J. Clemons
Jessica L. Condello
Bradley DeMay
Brooke A. Denslow
Michael Dowe
Kelli J. Duncan
Erik T. Durkish
Danielle M. Farmer
Devon J. Gillan
Kristen H. Hammond
Rachel E. Heise
Kyle Ingerson
Amanda Joels
Melissa R. Lister
Bryan M. Mathews
Mary-Frances M. McCaig
Paul D. Mills
Wade D. Newman
Carla B. Overtosn
Trinia-Marie Petrie
William Shatraw
Darcey J. Simmons
Sonya Venitelli
Kelly Virkler
Jennifer Walck
Crystal Woods

Non-Traditional Students
Kelly Adsit
Rebekah A. Alford
Gregory W. Aubertine
Lorraine A. Berrus
Jacob B. Bosco
Scott T. Bowman
Autumn R. Cobb
Cheryl A. Cady
Nome T. Compton
Justin Cooper
Dawn M. Davis
Gretchen Farney
Marcia A. Graves
Erin R. Hayes
Matthew J. Humphrey
Steven M. Hunter
Darlene A. Jefford
Michelé R. Jecan
Karen A. Jessman
Brenda L. Kalynycz
Robert J. Marsh, Jr.
Stephanie J. Martin
Larry L. Nofsier
Jeffrey S. O’Brien
Valerian P. Ocampo
Maggie M. O’Dell
Pablo Otero
Tammy J. Potter
Jack E. Shelmidine II
April Spitzer
Meredith R. Veith
Mechia Williams

Robert F. Breeze

Loyal Native and Benefactor of Lewis County
Robert Breeze was born in 1909 at Lowville Academy where his father served as principal. Although he left the area at an early age, he never forgot his time here. In his will he left a bequest establishing a scholarship fund for Lowville graduates.
Memorial Funds
Each year the Foundation receives memorial contributions in honor of friends and relatives. Funds have been received in memory of the following:

Julie L. Bettinger Scholarship
  Jaime S. Lake
  Wanda Ruth Staley
  Kimberly M. Taylor

Alfred and Frances J. Burke
  Dr. and Mrs. Eugene W. Robinson

Dr. Charles E. Commeret Sr. Scholarship
  Charles E. Commeret, Jr.
  June A. Commeret
  Stephen Commeret

Jennifer Corbett Scholarship
  Wanda Frappier

Glenn S. Doull Scholarship
  Doris Sellers Memorial
  Case Junior Retirees

Forbes Thousand Islands
  Central School Scholarship
  Mary M. Forbes Memorial
  Case Jr. Junior Retirees

Neal Fuller
  Denny A. Fuller

Judith Gordon
  A. Edward Gordon

John B. Johnson
  Ann Johnson-Kaiser
  Susan L. Washburn

Nicholas Manfred
  Johnson Newspaper Corporation

John E. Maxson
  Roger and Barbara White

Dr. Eugene W. Robinson
  Louis B. Adams, Jr., CPA
  Anne Richter Ashley and Brian Ashley
  Bill and Linda Autrey and Family
  Dr. and Mrs. Robert H. Baysinger
  Brookside Cemetery Association, Inc.
  Capital Construction Corporation
  Jane A. Carpenter and Carpenter Family
  Dr. and Mrs. George G. Couch
  William and Helen Couch
  M. and Mrs. William C. Couch
  Laura Grow D'Angelo
  Julie Grow Denton
  Dr. and Mrs. James B. Fish
  Ella Marie Fults
  Lewis and Michelle Fults
  Jack and Dolores Fults
  Shirley P. Griggs
  The Hon. John W. Grow
  Carol Himes
  George and Bernice Hurley
  Bill Keene
  Carleton and Beverly Lamica
  William L. LaVanchard Family
  Dr. and Mrs. Joseph M. Marilley, Jr.
  William and Mary M. Mason
  Dr. and Mrs. John M. McCready
  Dr. Mark and Sharyne McWilliams
  Hope R. Metcalf
  M. and Mrs. Tony Martino
  Jim and Martha O'Donnell
  Janet E. Phillips
  Richard and Janet Robinson
  M. and Mrs. John H. Rychener
  Jane V. Schmitt

Memorial Funds
Each year the Foundation receives memorial contributions in honor of friends and relatives. Funds have been received in memory of the following:

1997-03
The first Lewis County bequests were received from Robert F. Breeze, establishing a scholarship program for Lowville Academy graduates, and Dorothy A. Arthur, to support Lewis County charitable organizations.

1999
$500,000, the Foundation's largest grant, to the Watertown Family YMCA for its new addition.

2001
$300,000 matching grant to establish an endowment for the Thompson Park Conservancy.

As of January 1, 2004 the Foundation's assets were $24,682,151 and the value of outside trusts was $4,194,236.

2004
$350,000 was given to North Country Children's Clinic and $250,000 to Flower Memorial Library for capital campaigns, the largest amount ever granted in a single funding cycle.
Evelyn T. and Dr. Earle J. Kelsey

Theresa resident Evelyn T. Kelsey provided the Foundation with a significant fund through her estate. Her husband Dr. Earle J. Kelsey, a local dentist, predeceased her.

If you are interested in a Scholarship or Grant:
The Foundation annually awards scholarships to high school seniors for their freshman year in college, college sophomores for their junior year and non-traditional students for any year in college or technical school. Students must be enrolled in a full-time undergraduate program and be residents of Jefferson or Lewis Counties.
Applications are available in mid-February online at www.nnycf.org and from our office. Deadline for return is April 1.
Grants to non-profit organizations are awarded quarterly. Application deadlines are February 1, May 1, September 1, and November 1. Please contact us for a copy of our grant guidelines.
Advisor Information

As a professional advisor, you play a key role in increasing the charitable resources of the Northern New York community. One of the simplest and most important questions you can ask your clients is the giving question – “Are there charitable or community needs you would like to consider in your estate planning?”

Charitable giving offers specific tax benefits that can assist your clients in achieving financial, personal or business goals. By giving through the Foundation, your clients can receive the full benefit of their contributions while supporting the charities of their choice, now and in the future.

With over 70 years of experience, the Northern New York Community Foundation is a center for charitable giving in the community. Whether your clients are interested in building a tradition of family involvement in charitable giving or in finding an alternative to a private foundation, we can help you address their interests and goals. Since the Foundation is both permanent and flexible, donors are assured that the spirit of their gifts will endure.

The Foundation provides numerous options for establishing charitable funds based on your clients’ interests and desired level of involvement. Through a variety of gift planning options, we can help you serve your clients in developing bequests, funds and trusts that will carry out their unique charitable goals.

For more information or to request a copy of the Advisor Information Packet, please call Alex Velto at the Northern New York Community Foundation, 315-782-7110. The packet covers a range of topics, including what assets donors can use to make a gift, the types of funds and deferred giving options available through the Foundation, and the tax benefits of gifts to a community foundation.

John F. Marsellus
Philanthropist
John F. Marsellus knew the importance of supporting the life of the communities in which he lived. A long time donor to the Foundation during his life, upon his death he left his property in Henderson Harbor and a dollar bequest to the Foundation.
Friends of the Foundation

The Foundation offers donors a variety of ways to achieve charitable objectives. Friends of the Foundation have made gifts during their lifetimes or through their estates. Lifetime gifts are outright or in exchange for life income. They may be for unrestricted use or to establish in perpetuity a scholarship or fund for a particular organization or area of interest. Some funds permit the donor to make suggestions on the fund's use. Whether through an outright bequest or the establishment of a charitable remainder trust, many have supported the Foundation through their estates.

✝Deceased

Norman R. and Cynthia R. Ahlheim
Donald C. Alexander
Barbara Amos
Association for Quality & Participation
  Thousand Islands Chapter
  Jane M. and James T. Bernier, Sr.
  Black River Communities Corporation
  Irene Bowen
  Douglas and Mary Jane Brodie
  Beverly A. and Bernard H. Brown, Jr.
  Elizabeth Brown
  Michael K. Brown
  Brownsville Specialty Paper Inc.
  Canton Community Fund
  Susan Carlin
  William B. and Frances P. Carter
  Case Junior Retirees
  Keith B. and Mary D. Caughlin
  Floyd and Mary-Beth Chandler
  William A. and Ruth E. Chapin
  Lee Clary
  Climax Manufacturing Company
  Clover Capital Management
  Benjamin P. and Margaret B. Coe
  College Women's Club
  of Jefferson County
  Mary G. Colton
  Nancy R. and William W. Conde, III
  Dr. George G. and Lis S. Couch
  William C. and Margaret C. Couch
  Sidney T. Cox
  George R. Davis
  Morse G. and Mary T. Dial
  Trent S. and N. Janine Dickey
  Patricia and John Doldo, Jr.
  Neville A. and Jean D. Dowe
  Edward W. and Jean M. Duffy
  Nancy Young Duncan
  Ellsworth Family
  Frank A. Empsall
  Marlene R. Ennis
  Ennis-Sarti Family
  James B. and Ruth M. Fish
  Richard O. Flechtner
  George W. Forbes
  Everett G. and Judith J. Foster
  Denny A. Fuller
  Charles Garlock & Sons, Inc.
  Royal Garlock, II
  Janet J. and Henry L. George, III
  Ann D. and H. Pim Goodbody, Jr.
  A. Edward Gordon
  Larry E. Gordon
  Elizabeth Wise Graham
  William J. Grant, M.D.
  Dr. David G. Gregor
  Shirley P. Griggs
  Barbara D. and Robert J. Hanrahan
  David B. Harberg
  David L. and Suzanne Wise Hawley
  Haylor, Freyer & Coon, Inc.
  Constance A. and James W. Higgins
  John C. Hirschey
  Lee T. and Deborah B. Hirschey
  Urban C. and Sally H. Hirschey
  Dorothy P. and Robert G. Horr, Jr.

John B. Johnson
Civic Leader, Communications Pioneer, Newspaperman
As editor and publisher of the Watertown Daily Times from 1949 until his death in 2001, John B. Johnson was a friend and donor to the Foundation. Upon his death, the Foundation received a legacy in his name.
Local Businessman, Volunteer

Charlie Close was a familiar figure in downtown Watertown. As proprietor of the Karmelkorn Shop, there was little that happened without his knowledge. When he died, he left bequests to the Foundation as well as to his favorite charities.
Northern New York Community Foundation, Inc.

Financial Summary
Fiscal year ending December 31, 2003

Assets
- Current Assets $1,974,340.00
- Fixed Assets Net of Appreciation 8,462.00
- Investments 20,793,972.00
- Gifts and Bequests Receivable 1,905,377.00
TOTAL $24,682,151.00

Liabilities and Fund Balance
- Grants Payable 557,720.00
- Endowment Liability 708,846.00
- Gift Annuity Liability 336,819.00
- Total Fund Balance 23,078,766.00
TOTAL $24,682,151.00

Summary of Transactions

Support and Receipts
- Gifts and Contributions 1,049,335.00
- Income from Independent Trusts 42,730.00
- Income from Investments 396,740.00
- Gain on Sale of Investments 3,649,120.00
TOTAL $5,137,925.00

Disbursements
- Grants 950,187.00
- Administrative 222,026.00
- Depreciation 5,863.00
- Amortization of Gift Annuity 32,384.00
TOTAL $1,210,460.00

NET INCREASE $3,927,465.00

The Northern New York Community Foundation, Inc. receives income from outside trusts. The market value of these trusts on December 31, 2003 was $4,194,236.87.

Annualized Investment Performance
as compiled by the Council on Foundations (net of fees)

<table>
<thead>
<tr>
<th>Years</th>
<th>1</th>
<th>3</th>
<th>5</th>
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<td>22.0%</td>
<td>2.9%</td>
<td>4.8%</td>
<td>7.9%</td>
<td>10.7%</td>
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Lila G. Bull
Artist and Teacher
Born in Ellisburg and graduating from Union Academy of Belleville, Lila Bull taught art for 37 years, retiring in 1970. Upon her death at age 92, her estate established a trust, one third of the income from which comes to the Foundation.
2003 Board of Directors

Janet J. George
President

Philip J. Sprague
Vice President

James R. Kanik
Secretary/Treasurer

Donald C. Alexander

Douglas S. Brodie

Bernard H. Brown, Jr.

Lee Clary

Susan B. Horr

Mary McDonald Mascott

Kenneth J. McAuliffe

Tony Morgia

Catherine B. Quencer

D. Peter Van Eenenaam

Anderson Wise

Staff

Terry Ierlan  Accountant

Louise E. Scarlett  Administrative Assistant

Alex C. Velto  Executive Director

Report Credits

Judith J. Foster  Editor

Elaine P. Garvey  Design

Acknowledgments

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